

## MASON DIXON RED ANGUS ASSOCIATION

January 23, 2010

Dear Mason Dixon Member,

The Virginia Beef Expo in Harrisonburg, VA is forthcoming and we're looking for outstanding consignments for the Mason Dixon sale. We are attempting to continue to improve the quality of the sale while reducing the overall sale expenses during these depressed economic times. We are pursuing this task with the best interests and intentions of our association and we look forward to continuing the improvement in quality our Red Angus consignments have seen over the years.

Enclosed are the rules, and requirements and an entry form which must be returned by February 20, 2010 for inclusion in the sale. The guidelines were proposed to maintain the quality and standards of our breed. These requirements are what any buyer would expect when visiting each of our farms. Recommendations are always welcome.

All cattle must meet health requirements of the State of Virginia. **Sale cattle health requirements are available on the backside of this letter.**

We will be offering the service to clip cattle for a fee for those of you that may need it. Cattle needing to be clipped must arrive by noon on Thursday, April 15, 2010 and all pre-clipped cattle must arrive by 4:00 pm, Thursday, April 15, 2010. This is to insure cattle will regain proper fill before the sale, adequate time is provided to process all paperwork and any calls on cattle can be returned or made. All health papers and signed and completed registration papers must be turned into sale management upon arrival for processing. All cattle will be viewed and a sale order will be made available by Friday morning of the sale.

Please be sure to send in a consignment form including registration numbers, footnotes and quality pictures of your consignments. It's been said and proven that quality pictures can often increase the value of your animals on sale day. Sale management will be working towards viewing all cattle consigned to the sale so please let us know in advance if you're planning to consign cattle. Bred females are preferred to increase the quality of the sale and interest of buyers.

We look forward to working with you and towards having a successful Red Angus sale at the VA Beef Expo.

Sincerely,

Mason Dixon Sale Management Team  
Brad Ramsey – 540-239-1744  
Mark Ramsey – 540-239-1411  
Gary Ramsey – 540-933-6293  
Gabe Zepp – 443-340-0808  
David Zepp – 443-277-2312

# ***2010 VIRGINIA BEEF EXPO***

## **HEALTH REQUIREMENTS FOR 2010 VIRGINIA BEEF EXPO BREEDING CATTLE**

### ***PLEASE PROVIDE THIS INFORMATION SHEET TO YOUR VETERINARIAN***

- I. All animals entered in the sales must meet the following requirements:
  - A. Be officially identified and entered on a Certificate of Veterinary Inspection (CVI) issued by an accredited veterinarian within 30 days of the sale.
  - B. CVI shall list each animal's LOT NUMBER, official ID, age, sex, breed, Brucellosis vaccination status, and test results and dates of tests.
  - C. All cattle over 6 months of age shall be negative to a TB test performed after February 18, 2010. Calves being sold with their dam are exempt from this test.
  - D. All Brucellosis non-vaccinates over 8 months of age and all vaccinates over 14 months of age shall be negative to Brucellosis after March 18, 2010.
  - E. All of the above test information shall be included on the CVI.
  - F. Cattle originating from the states of Alabama, Arizona, Arkansas, California, Colorado, Florida, Georgia, Idaho, Illinois, Iowa, Kansas, Kentucky, Louisiana, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico, North Carolina, Oklahoma, Oregon, South Carolina, South Dakota, Tennessee, Texas, Utah, Washington and Wyoming shall also be negative for Blue Tongue and Anaplasmosis if there is a likelihood they may be sold to a buyer in Maine, New York, or Vermont. Cattle originating from Virginia, West Virginia, Pennsylvania and Maryland are exempt from the Blue Tongue and Anaplasmosis test requirements.
  - G. Animals must be free of infectious and contagious diseases.
  - H. Tests results that are "pending" will not be accepted. This includes reading the TB tests.
  - I. Meeting the entry requirements for Virginia does not guarantee entry into other states....
- II. Most states will accept cattle from Brucellosis Certified Free and TB Accredited Free Herds with no further tests, but a few New England States require animals from Free Herds to be tested. Therefore test them all according to C, D, and F!
- III. Animals not meeting the above requirements may be refused admission and may not be sold.
- IV. The above CVI's accompanying each animal shall be delivered to your respective breed's sale manager upon immediate arrival April 15-17, 2010.

If you have any questions, please call Drs. Don Hopson or Robert Ruth of the Virginia Dept. of Agriculture @ 540-209-9120.

**Please do not wait until the last minute to examine this paper and heed its recommendations.**